

#### Walters Gardens

Your Exclusive Home for Proven Winners® Perennials

For more than a decade Walters Gardens has served as the primary supplier of Proven Winners Perennials. Walters Gardens covers everything from supplying the plug liners, bare root plants, tags, and containers, to overseeing trialing and selection of new perennials for the brand. Proven Winners lends its support as the most recognized plant brand with the largest annual consumer marketing campaign. The partnership between Walters Gardens and Proven Winners has created a top destination for horticulture professionals looking for premium perennials in a consumer supported brand.



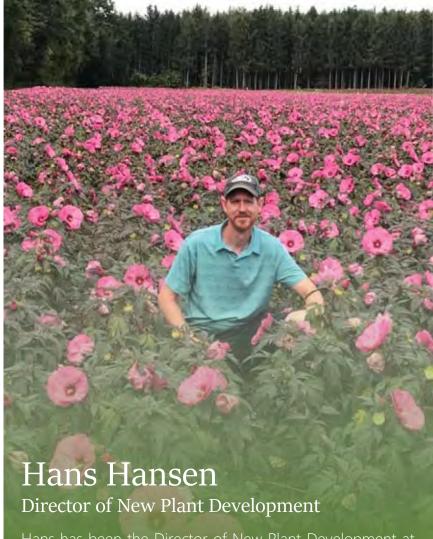


#### New Plant Development at Walters Gardens

Our customers look to us for our exceptional genetics which have proven themselves over the years, from our distinctive hostas to our fabulous hardy Hibiscus and many others. The top exclusive genetics from our own hybridizing program and hybridizers worldwide are trialed and selected for the Proven Winners® line.

New Item Introductions are trialed every step of the way. Plants in selection first undergo **Landscape Trials** where they are evaluated against similar new plant selections and industry standards. Varieties that excel in this category are then moved to **Container Trials** for further evaluation and on to **Production Trials**. At each stage we are looking for plants that distinguish themselves against other offerings and will benefit our customers and end consumers.





Hans has been the Director of New Plant Development at our company for over a decade and the driving force behind our numerous plant introductions. Under Hans' guidance, our New Plant Development department now works with over 80 genera of plants (more than just perennials!) and is even pioneering new genera like Mangave. From the truly unique to improvements in durability, Hans is always working on something new to benefit growers, retailers, consumers, and satisfy even the most eclectic.

To see the latest plants that have caught Hans' eye, head to Instagram and follow **@plantsplantsen** 



#### Goal Oriented Approach

In addition to the expectation of better landscape and production performance, each breeding project is approached with **genus specific goals**. By honing specific characteristics through multiple generations of breeding, we are able to find new and unique introductions that improve upon market standards.

#### Over 80 Active Projects

Each year our New Plant Development department works on projects involving more than 80 plant genera. From these projects we will make and evaluate more than 35,000 unique crosses. While many seedlings are quickly eliminated at the onset, thousands make their way to landscape trials.

In addition to our internal hybridizing efforts, New Plant Development also evaluates cultivars and species submitted by outside sources for consideration.



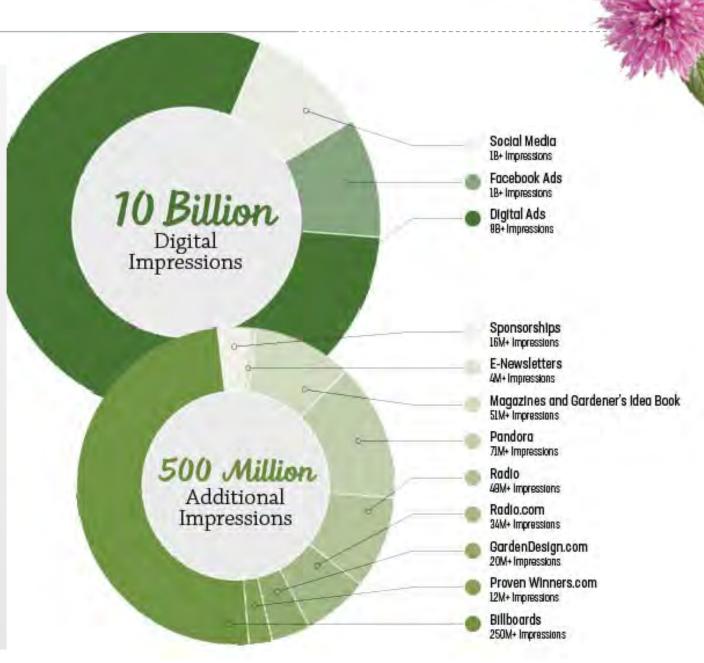




## 10+ Billion Impressions Planned for 2023

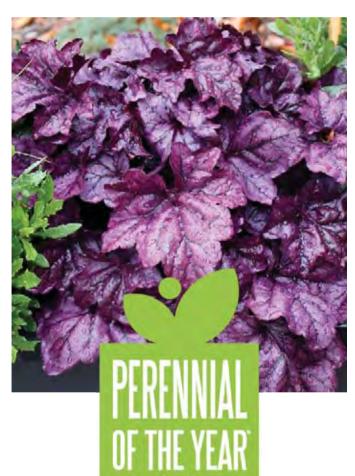
Great plants make a great plant brand. But it also takes an incredible amount of resources to build brand awareness among trade and consumer audiences. Millions of dollars are spent each year on one of the most extensive marketing campaigns of any plant brand.

Ever wonder what impact Proven
Winners marketing is making in your
area? Select your State/Province at
www.provenwinners.com/professiona
Is/localmarketing





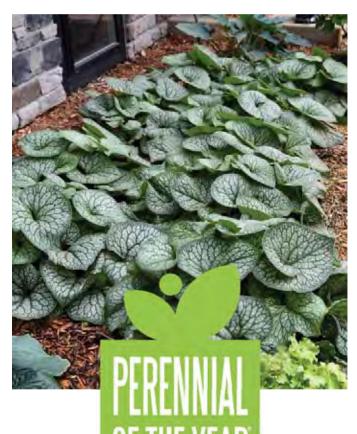
## National Perennial of the Year®



DOLCE® 'Wildberry' *Heuchera* 



'Pink Profusion'
Salvia nemorosa

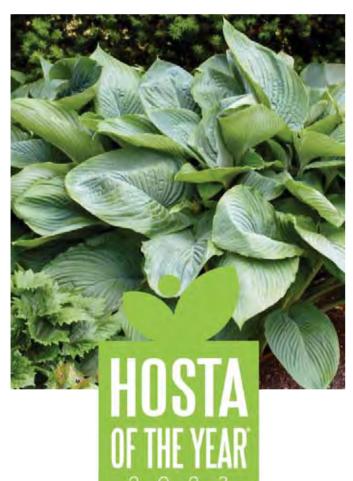


'Jack of Diamonds'

Brunnera macrophylla



## National Hosta of the Year®



SHADOWLAND® 'Empress Wu'

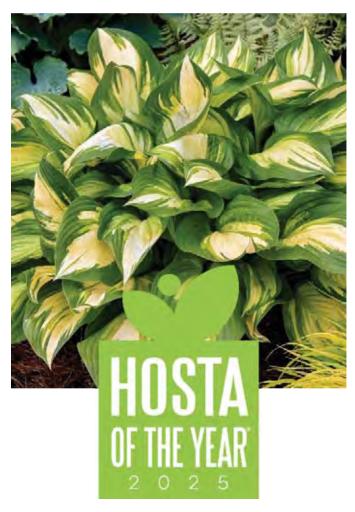
Hosta



SHADOWLAND® 'Hudson Bay'

Hosta

OF THE YEAR

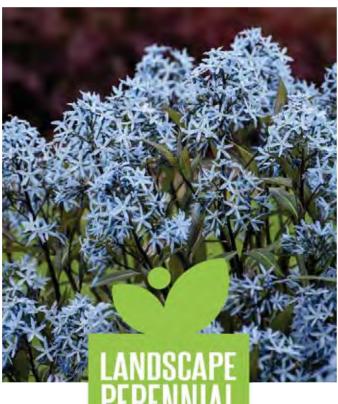


SHADOWLAND® 'Miss America'

Hosta

# National Landscape Perennial of the Year™





'Storm Cloud' *Amsonia tabernaemontana* 



'Cat's Meow' *Nepeta faassenii* 









#### 'Silver Lining' Artemisia ppaf cbraf

Artemisia, White Sagebrush

Height: 12-16" (foliage), 36" (flowers) | Width: 32-36" | Zones: 4-9

Sizes: 20 & 72ct Liners



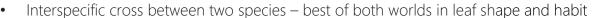












- Silvery leaves are broadly dissected
- Not floriferous which in Artemisia is a good thing intended for fresh planting







Container Exceptionalism





Mixed Perennial and Annual Containers





Mixed Perennial and Annual Containers







Early vs. late season size









## DECADENCE® DELUXE 'Periwinkle Popsicle' Baptisia ppaf cpbraf

False Indigo

Height: 4-4½' | Width: 3½' | Zones: 4-9

Size: #1 Grade Bare Root, 72ct Liners





















- Late to bloom, an option to extend retail or garden color for Baptisia
  - Starts bloom after 'Lemon Meringue' has finished
- 'Periwinkle Popsicle' is taller than it is wide and shows its legs more than your typical DECADENCE® Baptisia, perfect for underplanting
- Indigo blue 16" flower scapes
- Compared with the light blue 'Blue Bubbly', 'Periwinkle Popsicle' blooms a dark shade of blue







### 'Peppermint Patty' Bergenia ppaf cpbraf

Heartleaf Bergenia, Pigsqueak

Height: 22" | Width: 16-18" | Zones: 4-9

Size: 20 & 72ct Liners















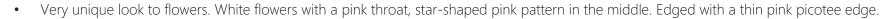












- Large individual flowers, 11/4"
- By the flowers, stems are bright rose pink. Near the base of the plant, the stems are green
- Wavy, serrated leaves are extra thick with prickly toothed edges







#### 'Stand By Me Pink' Clematis ppaf cpbraf

**Bush Clematis** 

Height: 38-42" | Width: 24-36" | Zones: 3-7

Size: #1 Grade Bare Root



















- New color for the growing popularity of 'Stand by Me' Clematis lavender pink
- Non-vining, herbaceous clematis dies back to the ground; needs support
- Long season of flowering (Late May June with some rebloom)
- Attractive seed heads





Stand By Me Pink, Lavender, and the Original







#### CROWNING GLORY™ 'Princess Bride'

#### Eucomis ppaf cpbraf

Pineapple Lily

Height: 18" | Width: 24" | Zones: 6-9

Sizes: #1 Grade Bare Root







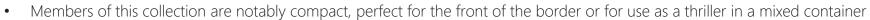












- 'Princess Bride' delights with numerous stalks of pink and cream flowers. The first color to show is a citron yellow, before turning a soft pink and yellow blend
- The habit is prostrate, comprised of arching leaves that emerge burgundy before turning a deep green in summer







# CROWNING GLORY™ 'Purple Reign'

Eucomis ppaf cpbraf

Pineapple Lily

Height: 18-20" | Width: 24" | Zones: 6-9

Sizes: #1 Grade Bare Root

















- 'Purple Reign' gets its name from the deep burgundy color of its spring foliage. The foliage holds its dark color well into summer when the flowers begin to come up
- Star-shaped flowers open blush pink and darken to a deep mauve, lasting for many weeks







RAINBOW RHYTHM® 'Blazing Glory' Hemerocallis

Daylily

Height: 32" | Width: 18-24" | Zones: 3-9

Size: #1 & #2 Grade Bare Root



















Where traditional cultivars have picotee edges that bleed or fade, 'Blazing Glory' remains consistent with a wide margin that extends the length of the petal

Well-branched scapes and high bud count will ensure a blazing display of color

AHS Characteristics: Midseason, Rebloomer, Fragrant, Tetraploid





'Blazing Glory' in the field





#### RAINBOW RHYTHM® 'Blood, Sweat and Tears' Hemerocallis

Daylily

Height: 28" | Width: 18-24" | Zones: 3-9

Size: #1 & #2 Grade Bare Root





















- AHS Characteristics: Midseason, Rebloomer, Fragrant, Tetraploid
- AHS Honorable Mention 2010





'Blood, Sweat and Tears' in the field







#### RAINBOW RHYTHM® 'Persian Ruby' Hemerocallis

Daylily

Height: 30" | Width: 18-24" | Zones: 3-9

Size: #1 & #2 Grade Bare Root



















- Deep purplish red, spoon-shaped flowers are massive—nearly 8" across
- Compared to 'Ruby Spider', flowers are more purple in color
- AHS Characteristics: Early-Midseason, Tetraploid, Dormant
- AHS Award of Merit 2008; AHS Honorable Mention 2005, AHS Extra Large Diameter Award 2009







FUN AND GAMES® 'Capture the Flag' Heucherella PPAF CPBRAF

Foamy Bells

Height: 8-10" | Scape: 20-22" | Width: 16-18" | Zones: 4-9

Sizes: 20 & 72ct Liners



























- High impact spring plant
- White flowers









#### SUMMERIFIC® 'All Eyes on Me' Hibiscus ppaf cpbraf

Hardy Hibiscus, Rose Mallow

Height: 3½' | Width: 3½' | Zones: 4-9 Size: #1 Grade Bare Root & 72ct Liners





















- 8" heavily overlapping petals look almost double, especially at the bud/unfurling phase
- Light pink flowers
- More compact habit dark green leaves







#### SHADOWLAND® 'Love Story' Hosta ppaf cpbraf

Hosta

Height: 14-16" | Scape: 22-31" | Width: 36-42" | Zones: 3-9

Size: 20ct & 72ct Liners















- White centers, chartreuse color jetting out; medium green margins
- Gentle piecrust edges and long leaf tips
- White flowers
- AHGA Size Classification: Medium







## LUMINARY™ 'Prismatic Pink' Phlox paniculata ppaf cpbraf

Tall Garden Phlox

Height: 32-34" | Width: 24-28" | Zones: 3-8

Size Bare Root & 72ct Liners





















- Later to flower; season extender
- LUMINARY™ Tall Garden Phlox offer clean foliage and high resistance to powdery mildew











## PRAIRIE WINDS® 'Brush Strokes' Schizachyrium scoparium ppaf cpbraf

Little Bluestem

Height: 32-36" | Width: 22-26" | Zones: 3-9

Size: 30 & 72ct Liners













- Low, wide habit of powdery blue foliage
  - Compared with 'Blue Paradise', 'Brush Strokes' has a ring of foliage "skirting" around the base of the plant. This give the plant a fuller, broader appearance.
- Later to flower
- Rigidly upright



'Brush Strokes' 'Blue Paradise'









#### ROCK 'N GROW® 'Midnight Velvet' Sedum ppaf cpbraf

Stonecrop

Height: 22-26" | Width: 30-32" | Zones: 3-9

Size: #1 Grade Bare Root & 72ct Liners























- Mauve buds open to rosy red flowers, very floriferous
- Compared to Back in Black: taller, more rosy red than burgundy red, denser habit



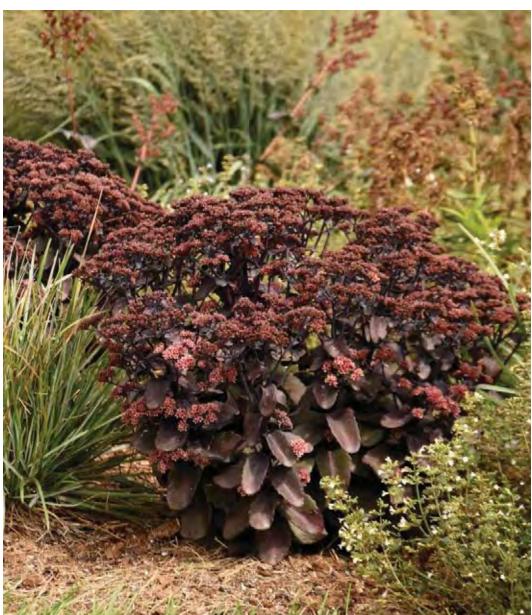






'Midnight Velvet' in the field





'Midnight Velvet'

'Back in Black'



